

For Your Information

Date: Sept. 30, 2009

To: All Licensed Individual Producers in Arkansas, South Carolina and Wisconsin

From: Assurity New Business Services Department

RE: Assurity Notification of Replacement Regulation Updates—Effective Nov. 1

The states of Arkansas, South Carolina and Wisconsin have adopted the 1998 Model Replacement Regulation for all life and annuity applications. The 1998 Model Regulation requires that the state-specific replacement form be completed if the applicant has any “**other**” coverage in force, whether that coverage is being replaced or not.

Effective Nov. 1, 2009, Assurity will begin requiring the replacement form be completed and signed by the applicant and agent prior to processing. Forms can be found on AssureLINK under the Forms/Supplies tab.

If you have any questions regarding this compliance update, please contact the new business services department at (800) 869-0355, Ext. 4264.